

**Timothy Reed**

485 Henry Street, Apt. 1 • Brooklyn, NY 11231

718 522 5090 • [treed@yahoo.com](mailto:treed@yahoo.com)**Skills**

<i>Summary</i>	Product development and management with strong business and IT background. Experienced with business startup and build out.
<i>Management</i>	Business analysis, business requirements, program management, acceptance testing Full project lifecycle; team management; task distribution
<i>Technical</i>	Sybase database design, programming Solaris, Linux and Windows 2000 Server systems administration; MS Exchange Application, systems and network design Perl/TCL/Shell programming Experienced with Java, Java application servers, C++, Crystal Reports
<i>Industry Knowledge</i>	Fixed Income securities clearance and settlement Hedge fund reporting

**Experience****Lehman Brothers***Vice President/Product Management/Capital Markets Prime Services***New York, NY***6/07 to present*

- Responsible for all client-facing applications: PTM trade capture and management; batch and on-demand reporting; client portal.
- Defines requirements for strategic web presence.
- Manages tactical and strategic issues and work queue.
- Works closely with global product management, client service, technology and product silo senior management to respond to client and internal requests and requirements.
- Manages team of 5 product managers.

**UBS Securities LLC***Director/Product Development/Fixed Income Prime Broker***New York, NY***8/05 to 6/07*

- Defines and manages the Fixed Income Prime Broker platform and service.
- Defines FIPB requirements for new 'Genetix' web-based reporting system, which provides a single platform for EQ, FI, FX and listed derivatives prime broker customers.
- Defines requirements for new event-driven trade capture and booking system, that eliminates batched nature of existing 'Excalibur' system.
- Program manager responsible for Dillon Read Capital Management on-boarding process for platform build out. Responsible for collection and presentation of related business requirements, workstream status meetings, functional specifications, unit testing and dress rehearsals, and documenting all FIPB operational processes and risk and financial control.

*Product Manager/Fixed Income Prime Broker**12/04 to 8/05*

- Designs and manages Fixed Income Prime Broker systems platform and services.
- Focuses on improving and building out the existing systems platform, including data processing and reporting; raising the quality of internally- and client-facing support; and meeting customer and fund administrator requirements before, during and after the account on-boarding process.
- Managed the development and rollout of an improved real time web-based reporting system. Provided training to support staff in London, NY and Sydney to improve quality and awareness.
- Defined system to deliver data extracts to fund administrators to assist with account reconciliation.

*Program Manager**9/03 to 12/04*

- Manages global work program to deliver trade flow and trade management for FIPB business.
- Coordinates work of several concurrent, interdependent project teams in London, New York and Singapore.
- Extends existing 'Excalibur' Equity PB trade capture, booking and reporting system to support additional products (bonds, repos, swaps, FX, futures, ABS), and works with business stream IT to develop intraday and end of day batch jobs. Work with IT areas includes data analysis to identify relevant data.

- Coordinates documentation, development, unit testing, UAT and roll out of initial platform. For subsequent phases (futures, ABS, MBS), defines and executes business and functional requirements in addition to program manager tasks.
- Works with business and business unit control to define and develop internal and client-facing reporting.
- Responsible for internal and external developer and support hiring and builds 7 member developer/analyst team.

**Business Analyst**

6/03 to 9/03

- Developed the business plan, project scope, functional requirements and project plans to establish FIPB systems and operational platform.
- Defines and documents global trade flow with business, operation and IT owners.
- Works with business owners, operations and IT leads; runs meetings; collects and produces documentation.

**Timothy Reed, Inc.**

**New York, NY**

*President*

3/92 to 6/03

- Operated a business that provides development and support Windows, Linux and UNIX services to external customers.
- Managed, designed and developed a variety of systems on Windows 2000; Exchange; Wrx-Aristo inventory management; Sybase SQL Server 12; Visual Foxpro 6; HTML/JavaScript/Java; Sybase SQL; Perl/Korn/PHP/TCL scripting.
- Clients included Credit Suisse First Boston; Trading Screen; Sephora; Handy Associates; Mercy Animal Hospital; Tamlyn for Congress 2002.

**Credit Suisse First Boston**

**New York, NY**

*Project Manager*

3/97 to 9/01

Designed and coded systems to support Fixed Income Prime Broker middle-office reporting and clearing. Responsible for system and application design; business and data analysis; SQL, Perl, Java, UNIX C programming. Managed 2 teams of 3-8 programmers and a 2-person first-level support group.

- Instituted design, documentation, support and source code control procedures.
- Developed external data APIs with internal and external customers, and internal infrastructure staff. Implemented PGP and GNU GPG-based encryption for secure data exchange with customers.
- Designed and implemented real time trade entry and reporting system on Solaris and Sybase 11.9.2. Responsible for interfaces to trading and data warehouse systems.
- Designed and coded intraday and end-of-day data processing jobs in Perl. Implemented cross-platform job control.
- Designed web-based system to deliver real-time reports to customers. Web-based system was built using WebSphere, Parallel Crystal, stored procedures, Perl Advent Axys.
- Met with Audit and Legal and Compliance frequently to anticipate compliance, confidentiality and disaster recovery requirements.
- Designed and built first back-end data processing system for Equity Prime Broker desk in Perl, Sybase SQL to load and process back-office clearing data for delivery to Advent and Excel for client reporting.

**J.P. Morgan**

**New York, NY**

*Senior Engineer*

6/94 to 3/97

Developed customized SunOS, Solaris operating systems and application deployment for desktops, file servers and database servers globally. Delivered application management system that standardizes design and deployment of applications, tools and libraries.

*Senior Systems Administrator*

6/92 to 6/94

Administered global SunOS and Solaris servers and NEXTSTEP workstations and supported custom applications. Built and rolled out fault-resistant file, database Solaris servers using Sybase, ODS. Standardized application packaging, operating system builds globally. Trained junior and mid-level administrators.

**CS First Boston (Pacific)**

**Tokyo, Japan**

*Equity Trading Systems Manager*

10/90 to 1/92

Managed 15-person programming and support teams. Designed and delivered UNIX-based basket trading system; systems for warrants, futures, FX desks.

**Objective Technologies, Inc.**

**New York, NY**

<i>Founder/Owner</i>	<i>2/90 to 10/90</i>
Founded and managed custom and commercial software development and consulting company. Managed and implemented systems in Objective-C, Sybase, Mathematica using Sun and NEXTSTEP technology.	
<b>Fusion Systems Group, Ltd.</b>	<b>New York, NY</b>
<i>System and Networking Developer</i>	<i>8/89 to 2/90</i>
Provided systems administration services for UNIX and Sybase servers.	
<b>Shearson Lehman Brothers</b>	<b>New York, NY</b>
<i>Consultant/Systems and Networks Administrator</i>	<i>1/89 – 12/90</i>
Administered several Sun and NEXTSTEP production networks. Supports institutional equities, swaps, sugar desks.	
<b>Nomura Securities</b>	<b>New York, NY</b>
<i>Consultant/Systems, Network and Database Administrator</i>	<i>6/88 – 1/89</i>
Administered Sun and DEC UNIX servers; UNIX trading floor, Sybase database servers.	
<b>American Chemical Society</b>	<b>Washington, DC</b>
<i>Assistant Systems Engineer</i>	<i>8/87 to 6/88</i>
Administered several DEC, NCR, AT&T UNIX servers; office automation software; network services.	
<b>Council of Better Business Bureaus</b>	Arlington, VA
<i>Systems Support Specialist</i>	<i>8/86 to 8/87</i>
Programmed, supported Progress 4GL application, UNIX servers for regional BBB offices.	
<b>Louis Harris and Associates, Inc.</b>	New York, NY
<i>Programmer/Operator</i>	<i>9/81 to 8/86</i>
Administered 2 DEC UNIX servers. Supervised and trained 2 operator/programmers.	
<b>Education</b>	
Trinity School	New York, NY
School of Visual Arts	New York, NY